

## JOB DESCRIPTION

## FARM BUSINESS CONSULTANT

Reporting to:	Business Partner
Located:	Central Office Melton Mowbray. Can be home based in any area of the UK if suits client base and be willing to travel.
Hours	40 hrs a week (flexibility required and working outside of office hours will be necessary when on client visits and to meet client's expectations from time-to-time). Part time will be considered for the correct candidate.  Monday to Friday

### **Company Description**

The Andersons Centre LLP (TAC) provides advice and business information to the agricultural and farming sectors. The business is built around a team of around 20 staff with 5 partners, based in Melton Mowbray, Leicestershire. Farm and rural business consultancy is delivered throughout England, Scotland and Wales and our agri-industry and public sector work is performed throughout Great Britain and beyond. Find out more about our businesses at: [www.theandersonscentre.co.uk](http://www.theandersonscentre.co.uk), [www.abcbooks.co.uk](http://www.abcbooks.co.uk) and [www.thepocketbook.co.uk](http://www.thepocketbook.co.uk)

### **Job Overview**

We are looking for a Farm Business Consultant with at least 3 years experience in farm consultancy or similar field. You must have outstanding numeracy skills, a keen interest in farming and natural business acumen. You will be focussed on helping businesses to succeed, aiming to develop them into top 25% performers then higher, using key physical and financial performance targets. You will be able to work as part of a team and alone using your own initiative. You will be working within one of the UK's most well-known and highly respected agricultural consultancies. This new role is a result of our growing client base and will require you to support existing projects as well as develop your own clients.

### **Rewards**

- Competitive salary dependent upon skills and experience
- An annual bonus determined by company profits and personal performance
- Workplace pension
- 20 days holiday, rising to 25 days after 5 years' service, plus bank holidays
- Opportunity for rapid development subject to achieving targets
- Diverse and interesting work across a range of sectors and businesses, with the opportunity to build a strong network of industry contacts and own client base.

**Main Duties and Responsibilities**

- Deliver high quality, financially sound advice to farming clients.
- Deliver strategic farm business management work.
- Completing management accounts, budgets and business plans for a wide variety of farming, estates and diversified businesses.
- To manage relationships with existing and potential new clients.
- Be a specialist in a particular sector and develop own client base with full support from an existing team.

**Qualifications and Experience**

- Either be an existing consultant with considerable practical farming experience or be working within similar field of farm business management support.
- It is possible that you may also have your own farming business interests which you would like to continue alongside your consultancy career.
- A degree in Agriculture and/or Farm Business Management or similar.
- Be proficient in Excel and have excellent numeracy skills.

**Personal Skills** required

- Have a keen interest in farming and clear business acumen.
- Excellent communicator, with ability to interact within the business and with our clients. Be motivated to develop a client base.
- Must have integrity, honesty and an eagerness to work for the good of the company.
- Must be self-motivated, able to work alone and within a small team, capable of managing workloads and deadlines, as well as working with own initiative.

To apply please send a CV and covering letter, explaining which job you are applying for and why you are the right person for the job to Claire Eggleston at [ceggleston@theandersonscentre.co.uk](mailto:ceggleston@theandersonscentre.co.uk).