



JOB DESCRIPTION

FARM BUSINESS CONSULTANT

Reporting to:	Business Partner
Located:	Old Bell House, Nottingham Street, Melton Mowbray
Hours	Full time 08.30 to 17.00 (flexibility required and working outside of office hours will be necessary when on client visits and to meet client's expectations from time-to-time). Monday to Friday

Company Description

The Andersons Centre LLP (TAC) provides advice and business information to the agricultural and farming sectors. The business is built around a team of around 20 staff with 4 partners, based in Melton Mowbray, Leicestershire. Farm and rural business consultancy is delivered throughout England, Scotland and Wales and our agri-industry and public sector work is performed throughout Great Britain and beyond. Find out more about our businesses at: www.theandersonscentre.co.uk, www.abcbooks.co.uk, and www.thepocketbook.co.uk

Job Overview

We are looking for either a recent graduate with business experience or an individual who is currently working within farming/farm management. You must have outstanding numeracy skills, a keen interest in farming and natural business acumen. You will be focussed on helping businesses to succeed, aiming to develop them into top 25% performers then higher, using key physical and financial performance targets. You will be able to work as part of a team and alone using your own initiative. You will be working within one of the UK's most well-known and highly respected agricultural consultancies. This new role is a result of our growing client base and will require you to support existing consultants as well as developing your own clients.

Rewards

- Competitive salary dependent upon skills and experience
- An annual (non-contractual) bonus determined by company profits and personal performance
- Workplace pension
- 20 days holiday, rising to 25 days after 5 years' service, plus bank holidays
- Opportunity for rapid development subject to achieving targets
- Diverse and interesting work across a range of sectors and businesses, with the opportunity to build a strong network of industry contacts and own client base.

Main Duties and Responsibilities

- Deliver high quality, financially sound advice to farming clients.
- Supporting the Farm Business Consultancy team with strategic farm business management work.
- Completing management accounts, budgets and business plans for a wide variety of farming, estates and diversified businesses.
- To manage relationships with existing and potential new clients.
- Aim to specialise in a particular sector and develop own client base with full support from an existing team.

Qualifications and Experience

- Either be a graduate with considerable practical farming experience or have obtained 2-3 years' experience within the sector, either in consultancy or practical farming.
- It is possible that you may also have your own farming business interests which you would like to continue alongside developing a consultancy career.
- A degree in Agriculture and/or Farm Business Management or similar.
- Be proficient in Excel and have excellent numeracy skills.

Personal Skills required

- Have a keen interest in farming and clear business acumen
- Excellent communicator, with ability to interact within the business and with our clients.
- The person must have integrity, honesty and an eagerness to work for the good of the company.
- Must be self-motivated, able to work alone and within a small team, capable of managing workloads and deadlines, as well as working with own initiative.

To apply please send a CV and covering letter, explaining which job you are applying for and why you are the right person for the job to Claire Eggleston at ceggleston@theandersonscentre.co.uk.

Applications should be received by Thursday 8 November 2018