ANDERSONS SEMINARS

WHAT ARE THEY?

The Andersons Spring Seminars provide an overview of the entire farming industry and its prospects – covering policy changes, new legislation, economic outlook, market prospects and profitability. They look at the implications for the future structure of farming and farm businesses, and those that service them.

Now in their 21st year, the Seminars are a must-attend event for many in the farming and agri-business sector. They are relevant to all professionals, companies and organisations working in agriculture.

WHY SHOULD YOU ATTEND?

You will come away with a deeper understanding of the current issues facing the farming sector allowing you to understand the needs of your clients and customers better.

By looking at the future prospects for the industry as a whole the Seminars will prompt you to think about the direction of your own organisation.

Delegates also appreciate the opportunity to meet a wide cross-section of the agricultural industry in an informal setting and to exchange ideas and views.

WHAT DO YOU GET?

The agenda opposite sets out the proposed programme for the events. All delegates to the Seminars receive a comprehensive booklet with a full-colour copy of the presentation plus detailed notes. The Seminars will provide 3 hours of CPD.

WHAT DO PEOPLE SAY?

Each year over 600 delegates attend these events and, in 2017, 95% rated them as either good or excellent.

Comments on last year's Seminars include -

'Best overview of farming available ' - Estate Owner

'Very good and comprehensive - an enormous amount of well researched and impartially presented information' – *Consultant*

'Speakers were very good with excellent delivery of facts' - Feed Supplier

'I find the industry wide analysis very useful for an overview to assist in advising clients' – Agricultural Accountant

'These seminars are so informative and presented by incredible speakers with outstanding knowledge. Really enjoyed it ' – *Farm Advisor*

ANDERSONS Seminars 2018

Prospects for UK Agriculture

The Andersons Centre

PROSPECTS FOR UK AGRICULTURE

SEMINAR AGENDA

DATES AND VENUES

9.30	REGISTRATION for 10.00am start
10.00	 UK FARMING – PROFITABILITY AND PERFORMANCE Farm profitability – current returns and future prospects Capital position of agriculture, including land price trends Agriculture and the wider economy – growth, exchange rates, inflation etc.
10.30	 BREXIT AND POLICY UPDATE The Brexit saga – where are we, what might be the outcome, and what are the implications for UK farming? Other policy – BPS, rural grants, renewables etc.
11.10	FARMING AND FOODConsumer trends; are we meeting the market's evolving needs?
11.25	COFFEE
11.40	 ARABLE SECTOR Combinable crops market outlook – supply and demand Farm-level issues, including Loam Farm profitability, and rental levels Other cropping sectors – roots, vegetables and fruit
12.00	 DAIRY SECTOR Milk markets (domestic and global); prospects for the future Production systems and the wider dairy sector Friesian Farm figures and implications on-farm
12.20	 GRAZING LIVESTOCK SECTOR Red-meat market outlook Profitability – Meadow Farm results, hill farming, and business improvement
12.35	INTENSIVE LIVESTOCK SECTORPig and poultry sector analysis and outlook
12.50	 WHAT DOES ALL THIS MEAN? Implications for farmers, agri-business, rural professionals and the supply chain
1.00	LUNCH

2nd March	LONDON The RAF Club, 128 Piccadilly, London, W1J 7PY.
6th March	HARPER ADAMS UNIVERSITY Harper Adams University, Newport, Shropshire, TF10 8NB.
7th March	KENDAL Castle Green Hotel, Kendal, Cumbria, LA9 6RG.
8th March	CARFRAEMILL Carfraemill Lodge Hotel, Lauder, Berwickshire, TD2 6RA.
9th March	YORK The Racecourse, York, YO23 1EX.
13th March	EAST MIDLANDS Yew Lodge Hotel, Kegworth, Derbyshire, DE74 2DF.
14th March	PERTH The Racecourse, Park Place, Perth, PH2 6BB.
16th March	NEWMARKET Rowley Mile Course, Newmarket, CB8 0TF.
20th March	CIRENCESTER Royal Agricultural University, Cirencester, Glous, GL7 6JS.
21st March	EXETER The Racecourse, Kennford, Exeter, EX6 7XS.
22nd March	SALISBURY The Racecourse, Netherhampton, Salisbury, SP2 8PN.
23rd March	PETERBOROUGH East of England Showground, Peterborough, PE2 6XE.
	The Seminars at Carfraemill and Perth will be tailored to reflect the situation in Scottish agriculture.
	The Seminar at Harper Adams will include coverage of the situation in both England and Wales and may finish slightly later.
	There is a free shuttle bus between East Midlands Airport and Yew Lodge Hotel – please contact us for details if you are planning to fly in.

BOOKINGS

Bookings can be made in three ways;

POST using the form overleaf ONLINE at www.theandersonscentre.co.uk/Seminars TELEPHONE by calling 01664 503 200

If booking by post, please return this form to:

The Andersons Centre, Old Bell House, 2 Nottingham Street, Melton Mowbray, Leicestershire, LE13 1NW.

For enquiries call: 01664 503 200

We offer a discount for multiple bookings. A reduced rate applies where 5 or more delegates are booked at one time. Please contact us for details.

As well as the locations listed, we are always pleased to organise specific training events for individual organisations – either the advertised Seminar programme or a session on a specific issue.

Please call Richard King on 01664 503 208 to discuss your company's requirement.

www.theandersonscentre.co.uk

We regret that, once a booking is made, we are unable to offer refunds. However, we are happy to substitute delegates at no charge, or swap delegates between venues for an administration charge of £35, subject to availability.

SEMINAR BOOKING FORM

Please complete the details below in BLOCK CAPITALS. We would be grateful if you could fill in all delegates' e-mail addresses clearly below to allow us to send a booking confirmation and directions.

The cost of the Seminar is £155 per delegate plus VAT* (£186) all-inclusive with full colour handout and notes.

Delegate Details	Booking Information
Full Name:	Venue:
Email:	
Full Name:	Venue:
Email:	
Full Name:	Venue:
Email:	
Full Name:	Venue:
Email:	

(If necessary continue on extra sheet)

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Total No. places booked		Total Payable
	@ £186.00 per head inc. VAT	£

Please make cheques payable to THE ANDERSONS CENTRE

Company Name: ________Address: _______ Post Code: Telephone No:

> If you require a VAT invoice please retain a copy of this form for your records. VAT Registration Number GB 755 6448 96 *VAT charged at 20%